

# Intelligence Memorandum

The Latin American Arms Market

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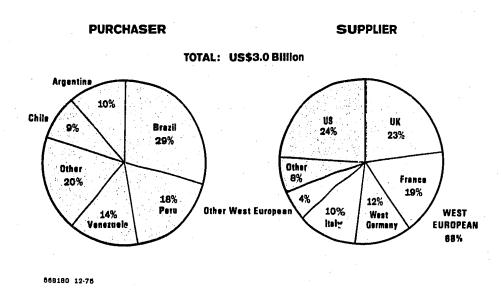
## The Latin American Arms Market

#### SUMMARY

In the late 1960s, many Latin American countries initiated major programs to modernize their arms inventories. These moves reflected growing national competition for hemispheric leadership, the fueling of intraregional rivalries, and often the desire of military governments to enhance their prestige. Foreign arms purchases reached an average of \$600 million per year in 1970-74, a twofold increase over the previous 5 years. Advanced naval craft and jet aircraft, ordered mainly by Argentina, Brazil, Peru, and Venezuela, made up about three-fourths of the total new orders (see Figure 1).

LATIN AMERICA: Arms Agreements, 1970-74

Figure 1



Note: Comments and queries regarding this memorandum are welcomed. They may be directed to of the Office of Economic Research, Code 143, Extension 5291.

Despite the large jump in procurement, Latin America remains the smallest arms market among LDC regions, accounting for 8% of total LDC military purchases. In the Near East, Iran, Israel, and Saudi Arabia each purchased more arms in the 1970s than all of Latin America.

West European countries have won more than two-thirds of the arms contracts awarded since 1969, moving into a market previously dominated by the United States. The substantial shift resulted from aggressive European sales tactics, US restrictions on sales availability of US credit, and a concerted effort of major Latin American arms purchasers to reduce their dependence on the United States. Washington was able to hold on to a 25% share of the market-still the largest for any single country-mainly because of sales of follow-on equipment and spare parts for weapons already in Latin American inventories.

For the rest of the decade we expect Latin America's arms purchases to average about \$1 billion per year, or two-thirds above the 1970-74 annual average. We believe most of the higher dollar outlays will be attributable to rising prices for sophisticated equipment and the need for more follow-on support. We do not expect much of an increase in the quantities of equipment ordered, primarily because of balance-of-payments and fiscal constraints. Several major countries will be seeking licensing and local assembly arrangements to replace direct imports of weapons.

Western Europe will continue to garner the bulk of the armament contracts despite recent liberalization of US policies. The United States cannot provide much of the equipment desired, because of continuing export restrictions and existing commitments.

#### DISCUSSION

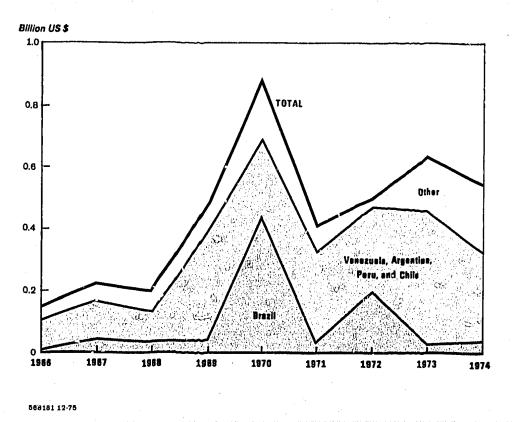
#### The Market

- 1. Latin America<sup>1</sup> was the last of the Third World continental regions to acquire sophisticated weapons. Spared the arsenal building problems of newly independent states and operating for decades under Washington's security umbrella, Latin American inventories were of World War II and Korean vintage until the late 1960s.
- 2. At that time, arms modernization programs were triggered by desires to compete with other LDCs for the prestige of owning advanced weaponry. Latin American countries also sought new weapons because of real or imagined threats to their sovereignty.
  - Argentina and Brazil wanted to enhance their prestige, as part of their traditional competition for hemispheric leadership and influence.
  - Colombia and Venezuela were preparing for possible conflict over disputed territorial sea and continental shelf boundaries in the Gulf of Venezuela and other border problems.
  - Venezuela also wanted to fill a power void in the Caribbean, following British and Dutch departure.
  - Chile and Peru have been at odds because of continued animosities over seizure of Peruvian territory nearly 100 years ago.
  - Bolivia felt that the Peruvian-Chilean conflict might spill over to its territory.
  - Ecuador feared a Peruvian seizure of oil deposits near their common border.
- 3. Arms orders soared in 1969, and in 1970 they reached the \$900 million mark. Between 1970 and 1974, equipment orders remained high—averaging \$500 million annually, compared with \$200 million a year during 1960-68. Purchases in 1975 may reach a record of \$1 billion because of large Venezuelan and Argentine orders for ships and an Ecuadorean deal for ground equipment (see Figure 2 and Appendix B).

<sup>1.</sup> Including all independent Latin American countries except Cuba. For recent patterns of arms procurement in individual Latin American countries, see Appendix A.

**LATIN AMERICA: Arms Agreements** 

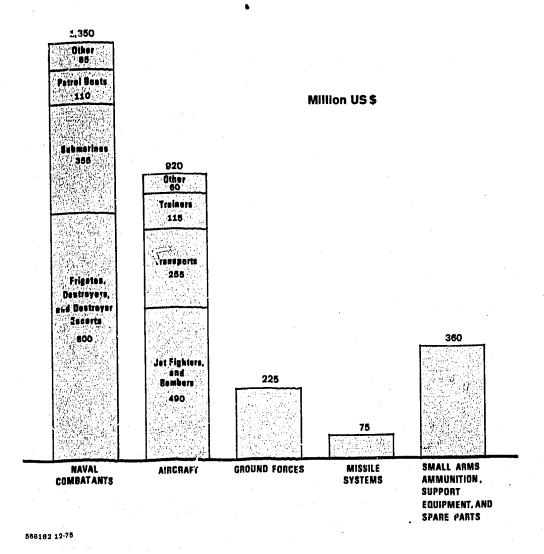
Figure 2



- 4. Six countries—Argentina, Brazil, Chile, Ecuador, Peru, and Venezuela—ordered \$2.7 billion with of arms during 1970-74, nearly 90% of the Latin American total. Brazil's share alone was 30% and Peru's about 20%. Colombia, Bolivia, and Mexico accounted for most of the remainder.
- 5. Like other Third World arms purchasers, Latin American countries have sought costly high-technology ordnance. Almost three-fourths of the orders have been for naval ships and aircraft, including destroyer escorts equipped with guided missile systems and Mach-2 jet fighters (see Figure 3). Because sophisticated equipment accounts for a large part of Latin America's orders, long lead times have delayed deliveries. Annual deliveries in 1973 and 1974 averaged \$460 million as orders placed in the late 1960s and early 1970s were received.

Figure 3

LATIN AMERICA: Arms Purchases from Non-US Sources,
by Major Category of Equipment, 1966-74



### **Suppliers**

#### The United States

6. Until 1969, Latin America's armed forces were almost entirely equipped and trained by the United States. Western Europe has subsequently provided most of the region's arms import needs.<sup>2</sup> The United States accounted for less than

<sup>2.</sup> For a listing of arms agreements, see Appendix C.

one-fourth of Latin America's total purchases during 1969-74, while the West European share rose to two-thirds.<sup>3</sup> Latin America's share of US arms sales to the Third World also declined, from 10% in 1962-68 to 5% in 1969-74. The United States continued to be the largest single supplier, with sales of about \$130 million annually, up slightly from \$100 million a year during 1962-68.

- 7. Although most West European sales since 1969 have been of new equipment, about 60% of US sales represent spare parts and technical assistance. The disparity in the mix of US saler reflects the need to maintain both US equipment purchased before 1969 and recently purchased used equipment.
- 8. Three-fourths of US sales in 1969-74 went to Argentina, Brazil, Chile, Peru, and Venezuela. In each of these countries except Argentina, the United States was outsold by at least one West European supplier.
- 9. Reduction in the share of US participation in Latin America's arms reflected several currents in US arms exports:
  - In 1968 the Foreign Assistance Act restricted the total value of grant military assistance to \$25 million a year;
  - At the same time, a ceiling of \$75 million was imposed on cash and credit sales under the Foreign Military Sales (FMS) program; and
  - Sales of sophisticated equipment were expressly forbidden.

Subsequently the FMS ceiling was raised by steps, beginning in 1972. By 1974 the credit ceiling was raised to \$200 million, with no limit on sales. Not until June 1973, however, did Washington sanction the sale of high-performance (F-5E) jet aircraft to Latin America. Five countries (Argentina, Brazil, Chile, Colombia, and Peru) were offered the aircraft. In 1974, other advanced weapons systems, such as the M-60 tank and TOW antitank missile system, were added to the sales list.

10. The US share of Latin American arms purchases promptly increased from 30% in 1972 to more than 40% in 1974. The US share will drop in 1975, however. Washington cannot provide important types of naval craft sought because of previous commitments and US export barriers. Included on the list which the United States is unable to provide are advanced missiles, tanks, destroyers, and conventional submarines.

<sup>3.</sup> US data are for fiscal years.

11. The United States remains the major source of foreign technical services to Latin American military establishments in spite of its reduced role as an arms supplier. In 1973, for example, 300 American technicians were assigned to Latin American countries, compared with 200 West Europeans. The Americans perform a more direct service to national armed forces through their training missions, equipment installation, and maintenance operations. West European technicians are employed principally on weapons co-production and weapons assembly operations.

#### Western Europe

12. While the United States has been restricting its arms sales, West Europeans have been actively promoting theirs. The West Europeans have encountered receptive customers, especially where the governments were anxious to reduce their dependence on the United States. West European governments have encouraged sales through credit arrangements that compare favorably with US FMS sales and through contracts that permit lenient assembly and licensing agreements. Aggressive European agents sold arms to Argentina when US supplies were cut off after the 1966 military coup. France offered Peru advanced Mirage aircraft following Washington's refusal to sell high-performance jet fighters in 1967.

Western Europe's major arms deals with Latin American countries (1966-74):

Argentina placed orders in France for Mirage fighters, its first supersonic aircraft, and helicopters' in Britain for Canberra jet bombers, helicopters, and transport planes; and in the Netherlands and Italy for transport aircraft.

Brazil's orders included MK-10 frigstes, Oberon-class submarines, and HS-125 transports from the United Kingdom; Schultz-class minesweepers from West Germany; Mirage IIIs from France; and 1/18-326G jet trainers from Italy, for assembly in Brazil.

Peru's 1967 purchase of 14 French Mirage Vs and 2 Mirage III fighters made Peru the first Latin American country to have supersonic aircraft. Since then, its purchases in France include AMX tanks, the Exocet ship-to-ship missile system, and Alouette helicopters. From Britain, Peru bought bombers and destroyers and, from West Germany, arraored personnel carriers (APCs), submarines, and the Cobra antitank missile system.

Venezuela bought Vosper-Thornycroft patrol boats from the United Kingdom; submarines from West Germany; AMX-30 tanks, APCs, self-propelled 155-mm guns, and howitzers from France; and antiaircraft guns from Sweden.

13. Several Latin American buyers have been dissatisfied with the postsale services provided by West European arms suppliers. Peru and Colombia, for example, have been displeased with French follow-on support for Mirage jet fighters. French

postsales indifference to unexpected add-on charges for weapons, spare parts, and support and maintenance has also created animosity. Paris has been lax in delivering spare parts and has exacerbated difficulties by requiring the return of engines to France for overhaul. The United States, on the other hand, is known to meet its contractual obligations and offers strong postsales support for equipment it supplies. It staffs its military assistance groups with qualified technicians and monitors and enforces all aspects of arms contracts.

- 14. West European countries, as a group, sold \$2.4 billion worth of arms to Latin America during 1969-74—mostly high-unit-cost, sophisticated combat equipment. Their sales to Latin America peaked in 1970 at almost \$800 million because of large sales to Brazii, Argentina, and Colombia. One-half of the aircraft and ground forces equipment in Latin America and about 80% of the naval craft come from Western Europe. The United Kingdom, France, West Germany, and Italy have been the major suppliers.
- 15. Another high year for West European arms sales to Latin America (over \$1 billion) appears to be in the making in 1975. In May Venezuela was close to signing Latin America's largest arms accord—a \$433 million order for 6 Alpino-class frigates from Italy. In June, Great Britain's most lucrative deal in the area was concluded, a \$379 million Argentine order for six Type-21 frigates. Early this year, France became Ecuador's major source of arms with a \$120 million sale of AMX-13 tanks, armored vehicles, and the Magic air-to-air missile system, which is to be used to arm Jaguar jet fighters bought from the United Kingdom in 1974.

#### Other Sources

- 16. Less than 10% of Latin America's foreign arms purchases (\$375 million) were made from countries outside of Western Europe and the United States. Canada has sold Latin America transport and jet fighter aircraft worth about \$175 million. Most of these planes were sold between 1967 and 1971. In 1973-74, Israel supplied transport planes to four countries, and Brazil has provided ground forces equipment to Chile.
- 17. Peru in mid-1973 became the first and so far the only non-Communist country in Latin America to sign a military agreement with Moscow. In the two years since the deal was concluded, the USSR has delivered \$40 million worth of tanks and ground forces equipment. Also, some \$30 million worth of MI-8 helicopters ordered in early 1975 were delivered. In the early 1970s, Moscow had offered military assistance to the Allende regime in Chile, but was turned down because Chilean military leaders wanted to avoid establishing a dependent relationship.

#### Latin America's Arms Transfers

- 18. The more industrialized Latin American nations are developing their own military industrial establishments, often through licensing and assembly agreements with West European countries.<sup>4</sup> Licensing and assembly agreements enable the manufacturer to produce armaments locally, frequently using foreign components for all or part of the finished weapons. These arrangements are intended to cave foreign exchange, to upgrade domestic technical capabilities, and to adapt weapons systems to local needs.
- 19. Ten Latin American countries are able to manufacture a variety of infantry weapons, small arms ammunition, and quartermaster supplies. Only Argentina and Brazil approach self-sufficiency in the supply of these items. Brazil has also begun to export some military equipment to its neighbors and in 1970 completed a \$50 million sale of armored vehicles to Libya. A few complex modern weapons are produced from foreign designs, but production is limited by high start-up costs for development, by technology, and by chronic shortages of skilled manpower and critical materials.

### Impact of Defense Spending on Latin American Economies

- 20. Because Latin America has been remarkably free of major military conflicts, it has consistently spent a smaller proportion of its gross national product (GNP) on defense than other developing areas. Between 1966 and 1972 the average annual outlay held at about 2% and since then has dropped to less than 1.5%. Average expenditures of Third World nations were 5% and for the Middle East countries almost 12%. Even the average ratio of defense expenditures to GNP of the five major Latin American powers is less than one-half of the Third World average.
- 21. Latin American military budgets generally allow 10%-15% of total expenditures for procurement of foreign arms. By spreading deliveries and repayments over a number of years, countries have made large arms purchases without seriously straining their balance of payments. The annual payment on the military debt has increased to about \$300-\$400 million during the last three years. Nevertheless, Latin American countries should be able to meet current repayment schedules without jeopardizing economic development.

<sup>4.</sup> For weapons systems production in Latin America, see Appendix D.

#### **Prospects**

- 22. We expect Latin American arms purchases to run about \$1 billion annually through 1980, compared with \$600 million a year during 1970-74. Higher outlays principally reflect increased prices for sophisticated weapons systems and growing requirements for follow-on support. We anticipate no large increase in the quantities of equipment ordered. Most countries, confronted with balance-of-payments problems, are shopping cautiously and are looking for licensing and assembly arrangements to replace direct imports. Projected procurement levels could be surpassed, however, if tensions between countries such as Chile and Peru were to increase. The armed forces would then press to accelerate purchases of advanced armaments, including such items as the Mirage F-1 jet fighter.
- 23. Western Europe will continue to take two-thirds, possibly more, of the Latin American arms market. As the traditional source of new tonnage for Latin American navies, Europe will continue to benefit from large allocations for ship purchases. Europe's share of the important follow-on equipment and spare parts markets will also climb as inventories of West European military hardware increase throughout the area. Although Latin America has shown preference for US aircraft, West European suppliers will get a somewhat larger share of the contracts because they offer a wider variety of equipment and faster delivery. US governmental restrictions on the sale of certain sophisticated weapons systems as well as commitments already made for US forces and Middle Eastern customers will also restrict the level of sales.
- 24. West European countries will step up their sales efforts to help support their defense-related industries. Shipbuilding contracts, including those for guided-missile destroyers, frigates, conventional submarines, and patrol boats, will go mainly to British, Italian, and West German shipyards. French Mirage series aircraft and helicopters, British Jaguar ground support jet fighters, and Italian jet trainers will be most competitive with aircraft available in the United States.
- 25. Local arms production will continue to be confined largely to Argentina and Brazil, which will be able to meet their requirements for small arms, ammunition, and some ground, naval, and aircraft equipment. Brazil may even be able to export more military equipment than it imports by the late 1970s. It is now trying to sell armored vehicles and transport aircraft to Canada, Japan, Turkey, and several Arab states.

#### APPENDIX A

#### RECENT ARMS PROCUREMENT PATTERNS

#### Argentina

Piqued at the United States for suspending arms deliveries in the aftermath of the 1966 military coup, Buenos Aires initiated Plan Europa to tap West European arms suppliers. About 65% of some \$475 million in new orders was placed with Western Europe, while the US share went down to 35%. By comparison, during 1956-65 the United States had accounted for more than 80% of the equipment purchased. Although Plan Europa was introduced in 1966, major purchases were not made until the 1970s, as shown in the tabulation:

		Million US \$	
	Total 1966-74	1966-69	1970-74
Total	475	145	330
United States	165	50	115
Western Europe	310	95	215
West Germany	50	20	30
France	75	15	60
United Kingdom	105	25	80
Netherlands	50	25	25
Italy	25	5	20
Other	5	5	Negl.

During 1966-74, Argentina ordered more than \$150 million of naval equipment, 85% from Western Europe. The naval air arm also acquired sophisticated foreign equipment. In addition to a squadron of US A-4 jet fighters and a reconditioned Dutch aircraft carrier, Buenos Aires ordered Alouette III helicopters and AS-11 and AS-12 air-to-ground missiles from France and Aeromacchi MB-326K jet trainers from Italy. Argentina is now shopping for US S-2E antisubmarine warfare aircraft.

The air force placed \$150 million worth of orders that include:

- reconditioned Canberra jet bombers, Sky Van and HS-125 transports, and Westland helicopters from the United Kingdom;
- a squadron of Mirage jet fighters and Alouette helicopters from France;

- twin Otter transports from Canada;
- MB-326 jet trainers and G-222 transports from Italy; and
- transports from the Netherlands.

Plan Europa also envisioned the acquisition of West European technology for local production, or at least for the assembly of weaponry in Argentina. Although far smaller than Brazil's effort, licensing agreements with foreign firms enabled Argentina to set up plants for assemblying the following types of equipment:

- French AMX-series tanks, APCs, and 155-mm howitzers;
- Swiss MOWAG armored vehicles;
- West German 209-type submarines, Saar-class fast patrol boats, and trucks; and
- the second of two British type-42 guided missile destroyers.

Recently, Argentina built a prototype APC resembling the British Saracen as replacement for M-5 US half-tracks and developed a prototype wire-guided surface-to-surface missile system. It is developing a main battle tank, comprising the best features of the US M-48A3 and M-60 tanks and other foreign tanks.

In mid-1975, Argentina purchased six type-21 frigates valued at about \$380 million from the United Kingdom. Construction of the frigates is scheduled over 10 years and will incorporate some equipment produced in Argentina. In spite of this large new order and purchases in 1974 of Italian and Dutch transport aircraft, the recent Peron regime has tried to curtail military imports and to expand domestic output. Even with the prospect of a restoration of military control, Argentina will probably seek additional arrangements with foreign firms to expand its capacity to produce a wider line of items.

#### **Bolivia**

From 1966 through 1974, Bolivia spent only \$40 million on foreign arms procurement, 65% in the United States. Alarmed by the arms buildup in Peru and Chile, Bolivia's military regime has ordered more than \$20 million worth of equipment thus far in 1975, including Cascavel armored cars and T-6 trainer aircraft from

Brazil and Arava STOL transports from Israel. La Paz is interested in a Soviet offer that includes T-55 tanks at relatively low prices and favorable credit terms because Washington has refused to increase sales.

#### Brazil

Brazil has the largest and most advanced military establishment in Latin America and is by far the major arms importer. With recent annual defense expenditures running at more than \$1 billion (2.5% of GNP) and military personnel numbering 210,000, Brazil accounts for about one-fourth of Latin America's total defense expenditures. Foreign military purchases totaling \$860 million during 1970-74 reflect both the desire of Brazil's military government to modernize its pre-World War II military establishment and the country's financial ability to support a larger program.

To acquire sophisticated weapons that the United States refused to provide, Brazil sought other supply sources in the late 1960s. The US share dropped from two-thirds to about one-fifth of the market as Brazil placed orders elsewhere.

		Million US \$	
	Total 1966-74	1966-69	1970-74
Total	1,090	225	865
United States	265	100	165
Western Europe	750	80	670
United Kingdom	470	55	415
France	170	10	160
Italy	60	****	60
Other	50	15	35
Other	75	45	30

Almost three-fourths of the orders placed after 1969 were for naval equipment under a 10-year expansion program initiated in 1968. Brazil contracted to buy 33 ships, some of which were to be built in Brazil with foreign components. The most important among these orders were:

• six MK-10 frigates (see Figure 4), valued at \$350 million, and 3 Oberonclass submarines from the United Kingdom-one submarine has been de-

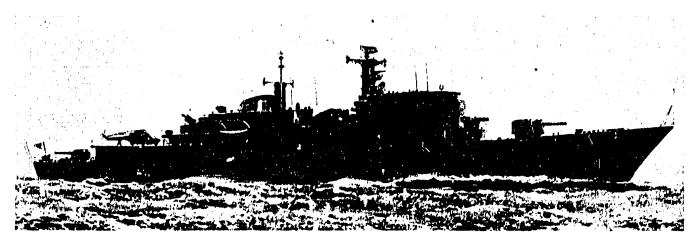


Figure 4. Brazil: British MK-10 Frigates Ordered in 1970

livered and two of the frigates have been launched (including one built in Brazil)\* but neither will be operational until 1976;

- four Schultz-class minesweepers from West Germany; and
- eight destroyers, an LST, a submarine, a rescue ship, and seven Guppytype submarines from the United States (all surplus).

The air force began a \$300 million program in early 1973 to replace an aborted one launched 5 years earlier. Brazil has placed the following orders for aircraft:

- France 16 Mirage IIIs in 1970 and a \$70 million air defense and traffic control radar system in 1972;
- The United States 36 F-5Es in mid-1973, 36 Bell helicopters, and a number of C-130 transport and S-2E antisubmarine warfare aircraft;
- Canada 24 DHC transports;
- Italy 112 MB-326G jet trainers for assembly in Brazil; and
- The United Kingdom 10 HS-125 transports.

Brazil has the largest domestic arms industry in Latin America. This capability has been created and supported through licensing and co-production agreements

<sup>\*</sup> The 1970 agreement called for two of the vessels to be built in Brazil. High British costs may result in Brazilian construction of a third.

with at least nine foreign firms. Brazil has begun to rely heavily on domestic output for small arms ammunition and quartermaster supplies, as well as for a wide range of military hardware, including armored vehicles (see Figure 5). It also uses its own shipyards to construct patrol boats and support ships and for refitting foreign-built

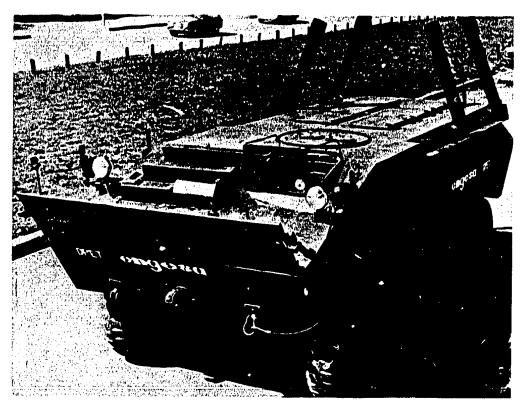
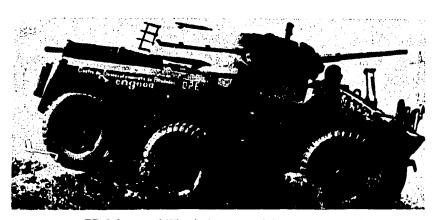


Figure 5. Brazil: Domestically Produced Armored Vehicles





EE-9 Cascavel Wheeled Armored Reconnaissance Car

ships in its inventory. Brazil's local defense industry also is supplying light transport and trainers for the air force. Unique among Latin American nations, Brazil is developing foreign markets for part of its arms output. During 1970-74, it sold \$110 million worth of arms to foreign governments—\$60 million to other Latin American countries and \$50 million to Libya.

For the next several years, Brazil is expected to limit new arms orders while it assimilates recent purchases. It also is holding down military spending because of budgetary and balance-of-payments constraints. We expect that:

- although the air force will not purchase additional aircraft in the next few years, US Sidewinder missiles will be sought for use on Mirages;
- development of an air defense system may not be delayed by austerity measures; and
- the navy will not place new ship orders for the present and will restrict purchases largely to helicopters.

The only large-scale purchases that appear likely at present are Oto Melara howitzers, for which Italy has offered a large credit, and additional French Roland surface-to-air missile systems, now under negotiation (which Brazil hopes to produce eventually). During 1975, purchases have been limited to 9 Lynx helicopters from the United Kingdom, Oerlikon guns from Switzerland, and some gun mountings from France for use on upgraded US tanks.

#### Chile

Santiago has placed \$485 million in foreign orders beginning in 1966, seeking to upgrade its military equipment (see the tabulation). Still, its inventories, partic-

		Million	US \$	
	Total 1966-74	1966-69	1970-73	1974
Total	485	215	140	130
United States	140	25	40	75
United Kingdom	220	185	35	
France	35	••••	25	10
Brazil	40	••••	••••	40
Other	50	5	40	5

ularly of jet fighters and tanks, are no match for those of Peru, which threatens Chile's security with continuing irredentist claims. Chile's efforts at military modernization began in 1966, with the United Kingdom providing most of the equipment, including:

- 2 Leander-class frigates,
- 2 Oberon-class submarines, and
- 2 squadrons of Hawker-Hunter jet fighters.

During 1970-73 the program lagged as the military withstood pressure from Allende to shift arms procurement to the USSR. Purchases in the West were limited to a few naval craft, helicopters, subsonic jet fighters, and small quantities of ground forces equipment. France was the major supplier, providing the Exocet missile system, SA-330 (PUMA) helicopters, and self-propelled howitzers.

The junta that took over in December 1973 appealed to Washington for military support, in part to ensure Chile's military parity with Peru. The United States agreed in mid-1974 to supply 18 F-5s (see Figure 6) and additional A-37 ground support aircraft because Chile was the only major state in the region without supersonic fighters. Also in 1974 Brazil extended \$40 million in long-term credits for procurement of small arms, ammunition, trucks, and other military support equipment produced by Brazil.

Among West European states, only France has recently agreed to sell major equipment. Under a \$12 million 1974 accord, Paris agreed to provide several Falcon-20 transports and AS-11 and AS-12 air-to-ground missiles. The British have refused a new cash offer for Hawker-Hunter spare parts, although they are fulfilling commitments under previous contracts. Negotiations with France for tanks have stalled over credit arrangements, and discussions with the Dutch for an antisubmarine patrol aircraft broke off because Chile could not finance it. Until Santiago makes its regime rating more acceptable in West European capitals and the country's credit rating improves, Chile will have to rely largely on the United States for major arms supplies. The United States is now considering requests for:

- M-60 (see Figure 7) and M-48 tanks,
- 2 Sumner-class destroyers.
- TOW antitank missile system,

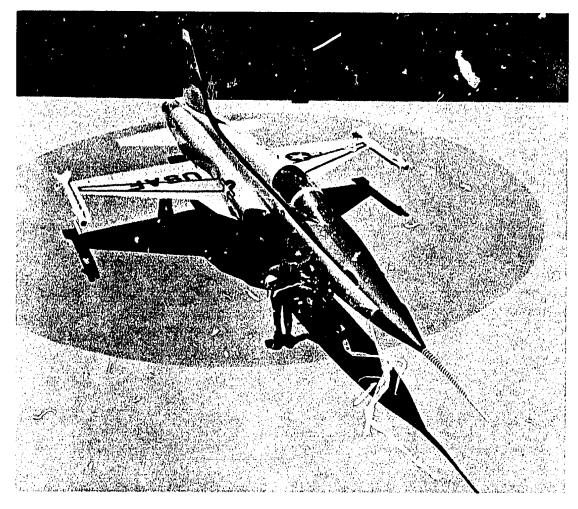


Figure 6. Chile: US F-5 Jet Fighter Ordered in 1974

- M-113 APCs, and
- Cobra helicopters.

#### Colombia

Colombia has purchased more than 80% of its military equipment from Western Europe during 1970-74; before that, most of it came from the United



Figure 7. Chile: US M-60 Medium Tank Ordered in 1974

States. The major agreements with Western Europe are a \$54 million order for 18 French Mirages and a \$36 million contract for two West German submirines. Other purchases in Europe include midget submarines from Italy and transport aircraft from the United Kingdom and the Netherlands. The United States has supplied several surplus destroyers and patrol boats, C-130 transports, Bell helicopters, and M-113 APCs during the past 5 years. Because Washington refuses to supply Bogota with certain sophisticated weapons, such as the TOW antitank missile system, it is looking to Western Europe and is considering Soviet equipment, reportedly available in return for coffee.

#### **Ecuador**

Since early 1974, Ecuador's military government has placed arms orders in Western Europe and Israel totaling about \$300 million. Supported by expanded oil revenues, Quito's purchases during the past 2 years have been triple orders in the preceding 8 years.

Satisfied with the performance of French armored equipment bought in 1970 and 1974, Ecuador concluded a \$100 million agreement in early 1975 for 178 AMX-13 tanks as well as armored vehicles, support equipment, and ammunition. This order represents the largest purchase of ground force equipment ever made by a Latin American country. Other purchases since early 1974 include:

• 12 Jaguar tactical jet fighters (see Figure 8) from the United Kingdom,

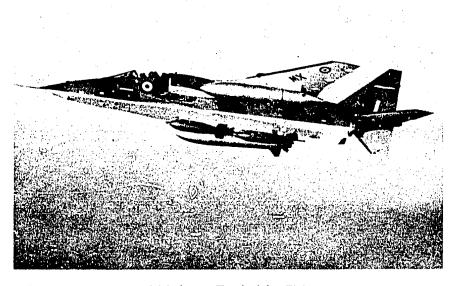


Figure 8. Ecuador: British Jaguar Tactical Jet Fighters Ordered in 1974

- 4 Lama helicopters and the Magic air-to-air missile system from France,
- 2 1,300 ton submarines from West Germany, and
- 6 Arava SCOL transports from Israel.

Quito presently is negotiating with Israel and Italy for ammunition and mortars and has shown interest in buying US F-5 and A-37B jet fighters, a destroyer, several support ships, and some ground force equipment. If an agreement is worked out, US equipment would be offered under FMS for the first time since 1971, when a ban on FMS credits was imposed on Quito under the Fisherman's Protective Act of 1967.

#### Peru

Peru has actively sought advanced weaponry to replace obsolete equipment and to keep alive its claims to territory lost to Chile. After Washington refused to provide high-performance jet aircraft and modern tanks in 1966, Lima turned to Western Europe and Canada. The French agreement to supply Mirage jets in 1967 made the Paruvian air force the first in Latin America to have supersonic aircraft and signaled the end of Washington's dominant supplier position in Peru. Since then the United States has accounted for only about 30% of Peru's arms purchases.

970-74
530
85
375
75
210
90
40
30

Major orders placed in Western Europe and Canada include:

 France - Mirage V and Mirage III jet fighters (see Figure 9), follow-on orders for AMX tanks, the Exocet ship-to-ship missile system, and Alouette helicopters;

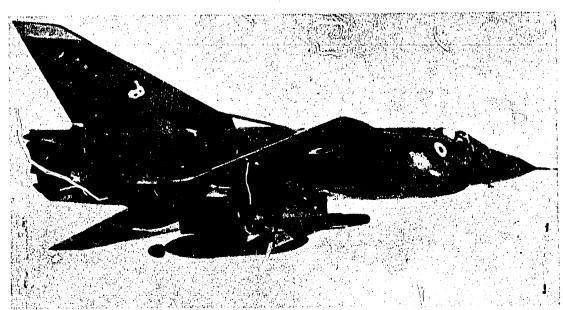
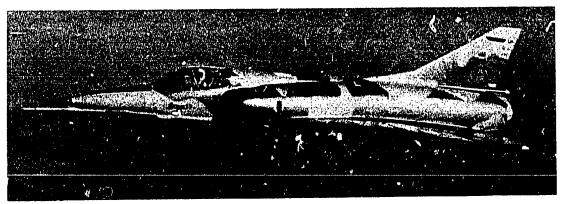


Figure 9. Peru: French Mirage Jet Fighters Bought in 1967





Mirage V

- United Kingdom Canberra bombers, Wessex helicopters, and reconditioned Daring-class destroyers;
- Italy four missile-equipped destroyer escorts;
- West Germany UR-416 APCs, two submarines, and the Cobra antitank missile system; and
- Canada transport aircraft.

Following US agreement in May 1973 to reintroduce major FMS arms deliveries that had been cut off in 1967, Washington consented to provide A-37 jet fighters, 2 destroyers, Guppy submarines, and 140 M-113 APCs.

In 1973, Peru became the first non-Communist Latin American nation to buy Soviet ordnance. Lima turned to Moscow because it was unable to buy tanks from the United States, and its requested delivery schedules could not be met by West European suppliers. Soviet prices and repayment terms were favorable, and Moscow agreed to provide fast deliveries. Peru's purchases of at least \$40 million worth of Soviet equipment under credit include more than 200 T-55 medium tanks (see Figure 10), artillery, radar-controlled antiaircraft guns, rocket launchers, and

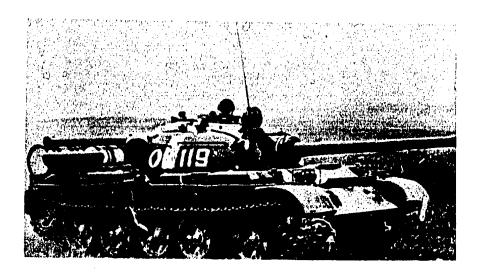


Figure 10. Peru: Soviet T-55 Tanks Bought in 1973

tank transporters. A new agreement also may have been reached with the USSR in 1974 for additional ground force equipment, including a surface-to-air missile system (probably the SA-6). In early 1975 the Peruvian army also ordered 30 MI-8 helicopters from the USSR. Some 35 Peruvian military personnel reportedly are receiving air defense training in the USSR, and 50 Soviet military advisers currently are employed in Peru.

Because of exaggerated suspicions of a Chilean arms buildup and the hopes of some Peruvian officers to regain territory lost to Chile more than a century ago, the military junta in Lima has sought to place large new arms orders in the United States, the USSR, Western Europe, Yugoslavia, and Israel.

Countries with which arms deals have been discussed recently include:

 Israel – for patrol boats, Mirage technical assistance, and logistical support;

- Yugoslavia for artillery;
- West Germany for the manufacture of UNIMOG vehicles in Peru;
- Spain for Aviocar transport aircraft; and
- Belgium for small arms and ammunition.

#### Venezuela

Venezuela began to upgrade its military capabilities in the early 1970s. Of the \$465 million worth of arms purchased during 1966-74, 90% has been ordered after 1969. Almost \$300 million was ordered in 1971-72 from France, West Germany, and the United States.

As in most other major Latin American countries, the Mirage jet fighter was high on Caracas' shopping list. Acquisition of these planes, in 1971, was followed by the purchase of Canadian CF-5 jet ground support aircraft. From the United States, Venantela ordered C-130 transports, jet trainers, and the OV-10 reconnaisance aircraft (see Figure 11). The ground force arsenal was expanded

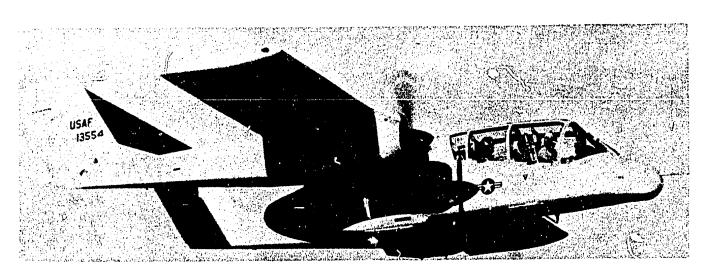


Figure 11. Venezuela: US OV-10 Reconnaissance Aircraft Ordered in the Early 1970s

through a \$50 million arms deal with France for AMX-30 tanks (see Figure 12), APCs, and self-propelled 155-mm howitzers. Contracts also were signed for Italian 105-mm pack howitzers, for US V-100 armored cars, and for Swedish 40-mm L/70AA antiaircraft guns.

In keeping with Venezuela's desire for leadership in the Caribbean, its navy contracted for Vosper Thornycroft fast patrol boats from the United Kingdom, submarines from West Germany, and a destroyer, pa-

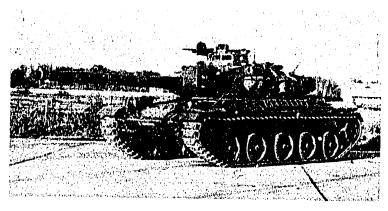


Figure 12. Venezuela: French AMX-30 Tanks Ordered in 1972

trol boats, and an LST from the United States. Orders were distributed among suppliers as shown below:

		Million US \$	<u>-</u>
	Total 1966-74	1966-69	1970-74
Total	465	35	430
United States	140	30	110
France	145	5	140
Italy	15	Negl.	15
West Germany	80	Neg!.	80
United Kingdom	35	Negl.	35
Other	50	Negl.	50

Foreign arms procurement fell off sharply in 1973-74. Since mid-1974, however, Venezuela's growing oil revenues have enabled the military services to increase their arms procurement budget. In 1975, spending may reach a record \$500 million. Orders in 1975 will include a \$433 million deal with Italy for the construction of 6 Alpino-class frigates. Caracas has expressed interest in buying British Scorpion tanks and artillery and French support equipment, including missiles for AMX-30 tanks.



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## Approved For Release 2001/08/21 : ՀՀԱԳԱՐԻ 100608R000500180020-7

#### Appendix B. Statistical Tables

Table B-1

Value of Latin American Arms Agreements, by Purchaser

Million Current US \$

	To	tal						
	1966-74	1970-74	1970	1971	1972	1973	1974	Jan-Nov 1975 <sup>9</sup>
Total	4,000	2,965	890	405	500	625	545	1,045 <sup>3</sup>
Argentina	475	330	155	40	60	30	40	380
Bolivia	40	30	Negl.	5	10	10	5	20
Brazil	1,090	865	485	50	190	60	80	35
Chile	485	270	25	30	40	45	130	
Colombia	175	140	105	10	15	5	5	****
Costa Rica	Negl.	Negl.		Negl.	Negl.	****	****	
Dominican Republic	20	5	Negl.	Negl.	Negl.	Negl.	Negl.	Negl.
Ecuador	260	240	20	20	Negl.	45	155	125
El Salvador	25	15	5	Negl.	Negl.	10	Negl.	****
Guatemala	35	25	Negl.	10	5	5	ິ5	10
Guyana	Negl.	Negl.	Negl.	****		••••	••••	
Haiti	Negl.	Negi.		Negl.	Negl.	Negl.	Negl.	1111
Honduras	20	10	Negl.	Negl.	Negl.	5	Negl.	****
Jamaica	Negl.	Negl.	Negl,	Negl,	Negl.	Negl.	Negl.	****
Mexico	60	50	5	Negl.	Negl.	45	Negl.	****
Nicaragua	15	10	Negl.	5	Negl.	Negl.	Negl.	••••
Panama	20	15	Negl.	Negl.	5	5	5	Negl.
Paraguay	15	10	Negl.	Negl.	Negl.	Negl.	Negl.	Negl.
Peru	7602	530	80	30	10	325	85	40
Trinidad and Tobago	Negl.	Negl.	Negl.					
Uruguny	40	20	5	5	Negl.	5	 5	****
Venezuela	465	430	5	200	165	30	30	435

<sup>&</sup>lt;sup>1</sup> Sales and aid commitments. Data are for calendar years, except for the United States, which is by fical year.

Table B-2

Value of Latin American Arms Agreements, by Supplier

Million Current US \$

	To	tal						
	1966-74	1970–74	1970	1971	1972	1973	1974	Jan-Nov 1975 <sup>1</sup>
Total	4,000	2,965	890	405	500	625	545	1,045
United States 2	1,070	710	75	115	150	145	225	N.A.3
West Europe	2,555	2,020	795	225	320	425	255	985
United Kingdom	1,005	680	430	25	80	85	60	405
France	650	570	195	165	100	35	75	125
West Germany	425	365	110	5	110	70	70	Negl.
Italy	310	305	55	Negl.	15	210	25	435
Others	165	100	5	30	15	25	25	20
Other Free World	335	195	20	65	30	20	60	30
USSR	40	40		****		35	5	30

<sup>&</sup>lt;sup>1</sup> Preliminary.

<sup>&</sup>lt;sup>2</sup> Preliminary.

<sup>&</sup>lt;sup>3</sup> Excluding US sales and aid commitments, which might add as much as \$200 million to the total.

<sup>&</sup>lt;sup>2</sup> US data are for fiscal years.

<sup>&</sup>lt;sup>3</sup> UApproveddFornRelease处66小66/24间661A4RDP86T00608R000500180020-7

Table B-3

Latin America: Value of Arms Deliveries 

1

							Million US \$
	To	tnl					· · · · · · · · · · · · · · · · · · ·
	1966-74	1970-74	1970	1971	1972	1973	1974
Total	2,300	1,665	150	265	330	495	425
Argentina	355	235	35	30	70	50	50
Bolivia	40	25	Negl.	5	5	10	5
Brazil	470	330	25	60	50	120	75
Chile	270	215	20	30	10	70	85
Colombia	155	105	15	10	35	40	5
Ecuador	65	45	10	10	10	15	Negl.
Peru	415	310	20	65	65	75	85
Venezuela	325	270	5	20	60	90	95
Others	205	130	20	35	25	25	25

<sup>&</sup>lt;sup>1</sup> Less than \$2.5 million.

Table B-4
Military Expenditures, by Developing Area, 1973

	Billion US \$	As a Percent of GNP
Latin America	4.0	1.3
Africa	2.1	2.81
East Asia	22.3	3.4
Middle East	10.1	11.91
South Asia	2.9	3.5

<sup>&</sup>lt;sup>1</sup> Data are for 1972.

Table B-5

Military Budgets of Latin America's Five Largest Arms Purchasers, 1974

	Military Budget	As a Percent of Central Government	As a Percent
	Billion US \$	Budget	of GNP
Argentina	0.8	12.8	2.0
Brazil	1.3	11.4	2.5
Chile	0.4	11.0	3.0
Peru	0.3	13.7	2.7
Venezuela	0.4	10.1	2.4

APPENDIX C

LATIN AMERICA: STATUS OF ARMS SALES, BY SUPPLIERS AND RECIPIENTS 1

COUNTRY	YEAR OF Agreement	SUPPLIER	MILLION US \$	EQUIPMENT COVERED	DEL IVERY STATUS
RGENT INA	1966 1966 1967 1968 1968 1968 1968 1968 1968 1969 1969	BELGIUM FKANCE BELGIUM FRANCE CANADA FRANCE FRANCE FRANCE ITALY	44 0 0 0 0 4 0 1 0 0 0 0 0 0 0 0 0 0 0 0	45 T-28 TRAINER AIRCRAFT ROCKETS 2000 2.75 INCH AIRCRAFT ROCKETS 20 T-28 TRAINER AIRCRAFT ROCKETS 20 T-28 TRAINER AIRCRAFT ROCKETS 20 T-28 TRAINER AIRCRAFT 20 T-28 TRAINER AIRCRAFT 30 T-28 TRAINER AIRCRAFT 45 ARCHORITIONEO MINESWEEPERS 45 ARCHORITIONEO MINESWEEPERS 46 ARCHORITIONEO MINESWEEPERS 58 ARCHORITIONEO COMBAT VEHICLES 58 TANSPORT AIRCRAFT, SPARE PARTS 50 TOSAM HOMITION 72 AUGUSTEE IT RAINER AIRCRAFT 72 AUGUSTEE IT HELICOPTERS 74 ARCHORITIONEO VEHICLES 75 ARCHORITIONEO VEHICLES 76 ARCHORITIONEO COMBATOR 75 AUGUSTEE IT HELICOPTERS 76 ARCHORITIONEO COMBATOR 76 ARCHORITIONEO COMBATOR 77 AUGUSTEE IT HELICOPTERS 77 ALGOUSTEE IT HELICOPTERS 78 ALGOUSTEE ARGOUSTEE 78 ALGOUSTEE 78 A	COMPLETED COMPLE

Excluding US and Communist country sales.

DELIVERY STATUS COMPLETED COMPLETED COMPLETED COMPLETED MO INFORMATION NO INFORMATION NO INFORMATION NO INFORMATION NO INFORMATION	COMPLETED UNDER MAY UNDER WAY UNDER WAY UNDER WAY
EQUIPMENT COVERED  1100 PORTABLE FH RADIOS  AMMUNITION 2 TYPE TNC 45 FGOT FAST PATROL BOATS, SPARE PARTS 8 HAVAS MK SMIMMER SMALL SUBMARINES ANTI-TANK MISSILES AMMUNITION 2 G-222 TRANSPORT AIRCRAFT 5 F-28 TRANSPORT AIRCRAFT RADIOS 6 TYPE 21 FRIGATES	200 7.62MH RIFLES, AMMUNITION 500 2.5 INCH ROCKETS, PROPELLANTS 2 T-6 TRAINER AIRCRAFT 2 U-6 TRAINER AIRCRAFT 2 U-6 TRAINER A C-47 TRANSPORT AIRCRAFT 2 UBMACHINEGUNS, 3 C-47 TRANSPORT AIRCRAFT 2 UBMACHINEGUNS 6 T5MH HGMIZERS, FIRE CONTROL EQUIPMENT 300 RIFLES, 500 MACHINEGUNS 6 T5MH HGMIZERS, FIRE CONTROL EQUIPMENT 12 T-6 TRAINER AND 8 T-21 TRAINER AIRCRAFT 8 T-2 TGAINER AND 8 T-21 TRAINER AIRCRAFT 7 C-6 TRAINER AIRCRAFT 8 T-2 TGAINER AIRCRAFT 7 C-7 TGAINER AIRCRAFT 13 T-23 JET TRAINER AIRCRAFT 13 T-33 JET TRAINER AIRCRAFT 13 T-33 JET TRAINER AIRCRAFT 13 T-33 JET TRAINER AIRCRAFT 10000 7.62MH RIFLES 10 USED TRAINER AIRCRAFT 12-15 JET FIGHTER AND 12-14 BOMBER AIRCRAFT 18 T-23 TRAINER AIRCRAFT 18 T-23 TRAINER AIRCRAFT 18 T-23 TRAINER AIRCRAFT 18 T-23 TRAINER AIRCRAFT 18 T-25 TRAINER AIRCRAFT
MILLION US \$ .7 .8 .64 1.0 .2 .18.9 .23.0 .1.2 .379.0	N REG 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
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YEAR OF AGREEMENT 1972 1973 1973 1974 1974 1975 1975	BOLIVIA 1966 1967 1968 1969 1969 1970 1971 1971 1972 1972 1973 1973 1973 1973 1973 1973 1973 1973

COMPLETED	COMPLETED	COMPLETED	COMPLETED	COMPLETED		בייייייייייייייייייייייייייייייייייייי		COMPLETED	COMPLETED	UNDER WAY	COMPLETED	COMPLETED	NO INCOMATION	UNDER WAY	COMPLETED	COMPLETED	UNDER WAY	UNDER HAY	COMPLETED			UNDER WAY	NO INFORMATION	UNDER WAY	UNDER WAY		UNDER WAY	UNDER HAY	COMPLETED	UNDER WAY	NO INFORMATION	COMPLETED	NO INFORMATION			NO INFORMATION	NO INFORMATION		NO INFORMATION	
RIFLES	RIFLE VRENAUES	3 WESTLAND MASP HELICOPTERS	SHALL ARMS. ANHUNITION	12 CHC-5 TRANSPORT ATRORAFT	2 JECT AND LEIST DIE TEODER	C SECTEMBE SELECTION SECTION OF THE CONTRACT O	O MO-146 IRANSPURI AIRCRAFI	12 DHC-5 TRANSPORT AIRCRAFT	7 FOUGA TRAINER AIRCRAFT	2 BAC-111 TRANSPORT AIRCRAFT		RIFLES	AMMUNITION	2 OBERCN-CLASS SUBMARINES	SCHUT ZE-CLASS		112 MB-236G JET TRAINER AIRCRAFT	6 TYPE-10 GUIDED MISSILE DESTROYERS	SHALL ARMS	RIFLES, MACHINEGUNS, COMPONENTS UNDER LICENSING	AGREEHENT	SUPPORT EQUIPMENT FOR TYPE-10 DESTROYER	SUPPORT EQUIPMENT FOR OBERON-CLASS SUBMARINE	ASH MISSILE SYSTEMS	AIR TRAFFIC CONTROL SYSTEM	ROLAND I SURFACE-TO-AIR MISSILE SYSTEM		1 OBERON-CLASS SUBMARINE	4 HS-125 TRANSPORT AIRCRAFT	COBRA ANTITANK MISSILE SYSTEM	ARMORED PERSONNEL CARRIERS	SMALL ARMS, SPARE PARTS	1 HS-125 TRANSPORT AIRCRAFT	COMMUNICATIONS EQUIPMENT	RADAR	20MM CANNONS	PROPELLANT PLANT	2 SCHULTZ-CLASS MINESMEEPERS	XINES	
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BELGIUM	BELGIUM	UNITED KINGDOM	BELGTUN	CANADA	INTER KINCOOM	TOOLIN GILLING	UNI LED AINGOUR	CANA	FRA	UNITED KINGDOM	UNITED KINGDOM	BELGIUM	SPAIN	UNITED KINGDOM	WEST GERMANY	FRANCE	ITALY	UNITED KINGDOM	MEST GERMANY	BELGIUM		UNITED KINGDOM	UNITED KINGDOM	AUSTRALIA	FRANCE	FRANCE	ITALY	UNITED KINGDOM	UNITED KINGDOM	WEST GERMANY	WEST GERMANY	ITALI	UNITED KINGDOM	UNITED KINGDOM	٥	WEST GERMANY	WEST GERMANY		FRANCE	
1966	700	1966	1961	1961	1967	1001	1061	1968	1968	1968	1968	6961	1969	6961	1969	1970	1970	1970	1970	1261		1971	1971	1972	1972	1972	1972	1972	1972	1972	1972	1973	1973	1973	1973	1973	1973	1973	1974	
BRAZIL																																								

DELIVERY Status	NO INFORMATION NO INFORMATION UNDER WAY NO INFORMATION COMPLETED NO INFORMATION UNDER WAY	COMPLETED
EQUIPMENT COVERED	53 90MM GUNS, AMMUNITION AIRCRAFT SPARE PARTS 6 HS-748 TRANSPORT AIRCRAFT SMALL ARMS 53 90MM GUNS AND TURRETS, AMMUNITION 3 BATTERIES DERLIKON ANTIAIRCRAFT GUNS 9 LYNX HELICOPTERS	B DHC-6 TRANSPORT AIRCRAFT IS HAWKER HUNTER JET FIGHTERS TRANSPORT SHIP IO HOWAG ARHORED VEHICLES 40MM AMMUNITION 40MM AMMUNITION 10 HOWAT ARHONITION 105MM HOWITZERS 125 VEHICLES 2 LEANDER-CLASS FRIGATES, 2 OBERON-CLASS SUBMARINES 22 LHAWER-HUNTER JET FIGHTER AIRCRAFT 30MM AMMUNITION 125 VEHICLES 2 LEANDER-CLASS FRIGATES, 2 OBERON-CLASS SUBMARINES 3 VEHICLES 3 WENTILES 4 WENTILES 5
MILLION US \$	2.1 2.2 9.0 9.0 3.1 5.2 5.2 5.2	NEG. 0.00 1.00 1.00 1.00 1.00 1.00 1.00 1.
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YEAR OF AGREEMENT	1974 1974 1975 1975 1975 1975	1966 1966 1966 1967 1968 1969 1969 1969 1970 1970 1970 1970 1971 1971 1971 197

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	O 8 HAWKER-HUNTER JE	UNDER WAY
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3.0		UNDER WAY
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.1		COMPLETED
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DELIVERY STATUS	COMPLETED NO INFORMATION COMPLETED	COMPLETED COMPLETED COMPLETED	COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED	COMPLETED COMPLETED COMPLETED COMPLETED AMMUNITION COMPLETED
EQUIPMENT COVERED	AMMUNITION SMALL ARMS AMMUNITION 1100 G-3 RIFLES	AMMUNITION SO TOYCTA SEDANS AMMUNITION	2 ALDUETTE II HELICOPTERS 1 ALOUETTE III HELICOPTER RIFLES RIFLES SALUETTE III HELICOPTERS SMALL ARMS, AMMUNITION SMALL ARMS	3 115-TON PATROL BOATS AMMUNITION 4 MAX-13 TANKS, 27 AML-245 ARMORED CARS 6 40MM GUNS, 3 81MM ROCKET LAUNCHES, AMMU SKYVAN TRANSPORT AIRCRAFT 3 HS-748 TRANSPORT AIRCRAFT AMMUNITION FOR AIR FORCE 3 DC-68 TRANSPORT AIRCRAFT C PUMA, 4 ALQUETTE III, AND 2 ALQUETTE II
MILLION US \$	4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4	7.7.	A LEG. 124	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
SUPPLIER	BRAZIL France West Germany	WEST GERMANY Japan West Germany	FRANCE BELGIUM BELGIUM FRANCE BELGIUM ISRAEL	WEST GERMANY BELGIUM FRANCE SWITZERLAND UNITED KINGDOM UNITED KINGDOM WEST GERMANY CHILE
YEAR OF Agreement	1973 1974 1974	1966 1969 1971	1967 1967 1971 1972 1975 1976 1975	1969 1970 1970 1970 1970 1970 1971
		COSTA RICA	DOMINICAN REPUBLIC	ECUADOR

COMPLETED COMPLETED NO INFORMATION UNDER WAY COMPLETED UNDER WAY	COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED	COMPLETED NO INFORMATION COMPLETED COMPLETED NO INFORMATION UNDER WAY
RIFLES, MACHINEGUNS RECOILLESS RIFLES, AMMUNITION 3 DHE-6 AND 2 DHC-5 TRANSPORT AIRCRAFT 2 DHC-5, 3 DHC-6 TRANSPORT AIRCRAFT 4 100 TON BOATS, 4 RIVER LAUNCHES, 4 PATROL BOATS 40 AMX-13 TANKS, 6 155MM HOWITZERS, 4 LAMA HELICOPTERS 6 ARAVA STOL TRANSPORT AIRCRAFT, COMMUNICATIONS EQUIPMENT 12 JAGUAR JET FIGHTER AIRCRAFT 2 1300 TON SUBMARINES JEPS JEPS JEPS JTR AMX-13 AFHORED VEHICLES, AMMUNITION MAGIC AIR-TO-AIR MISSILES, AIRCRAFT ORDNANCE 1 TRAINING SHIP	RIFLES, MACHINEGUNS, AMMUNITION FADIOS, MOFTAR AMMUNITION VHE RADIOS AMMUNITION RIFLES, VEHICLES MORTARS, HOWITZERS, AA GUNS VEHICLES, AMMUNITION 10 UR-416 ARPCRED VEHICLES HELICOPTERS VEHICLES 18 OURAGON JET FIGHTERS, 3 FOUGA TRAINER AIRCRAFT, 2 ARAVA STOL TRANSPORT AIRCRAFT	AMMUNITION SMALL ARMS, AMMUNITION AMMUNITION 8 AMX-13 TANKS 10 ARAVA STOL TRANSPORT ARRRAFT
26.2 26.2 26.2 26.2 3.7 3.7 104.0 12.8 3.6	NEG. 2 1.45 1.45 NEG. 3	1.1 1.1 2.2 .1 .6
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	GUATEMALA	EL SALVADOR

DEL I VERY STATUS	COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED	COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED	COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED
EQUIPMENT COVERED	SMALL ARMS, VEHICLES AMMUNITION SMALL ARMS, 8 3 INCH MORTARS SMALL ARMS, 14UCKS SMALL ARMS, 14UCKS AMMUNITION 3 40 FOOT PATROL BOATS 2 8N-2 ISLANDER TRANSFORT AIRCRAFT	SMALL ARMS, AMMUNITION ANTIAIRCRAFT GUNS, SMALL ARMS, MORTARS, AMMUNITION SMALL ARMS, MORTARS 2 90MM CANNON AMMUNITION 4 106MM RECOILLESS RIFLES 6 20MM ANTIAIRCRAFT GUNS RIFLES	SMALL ARMS, AMMUNITION FORTARS, SMALL ARMS, AMMUNITION SMALL ARMS, AMMUNITION I 8-26 BUMBER AIRCRAFT I C-54 TRANSPORT AIRCRAFT SMALL ARMS, AMMUNITION 6 F-86 JET FIGHTER AIRCRAFT I C-54 TPANSPORT AIRCRAFT
MILLION US \$	NEG. 2 NEG. 1 NEG. 1	N N N N N N N N N N N N N N N N N N N	N N N N N N N N N N N N N N N N N N N
SUPPLIER	UNITED KINGDOM BELGIUM ISRAEL UNITED KINGDOM BELGIUM UNITED KINGDOM UNITED KINGDOM	ISRAEL JOEDAN NICARAGUA BELGIUM FRANCE ISRAEL UNITED KINGDOM WEST GERMANY	BELGIUM FRANCE PGRTUGAL CGSTA FICA NICARAGUA SPAIN SPAIN GUATEMALA
YEAR OF AGREEMENT	1966 1969 1969 1970 1970 1970	1973 1973 1974 1974 1974 1974 1974	1969 1969 1969 1970 1970 1970 1970
	GUYANA	HAITI	HONDURAS

COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED COMPLETED	COMPLETED	COMPLETED COMPLETED COMPLETED COMPLETED
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COMPLETED	COMPLETED UNDER WAY
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URUGUAY	VENEZUELA

Appendix D. Latin America: Weapons Systems Production

#### Table D-1

Latin America: Major Weapons Systems Produced

Country	ltem	Foreign Technical Support	Local Producer	Series Production Initiated	Remarks
Aircraft					
Argentina	Pucara IA-58 (AX-2) counter insurgency	France/United Kingdom	Cygnus, S.A.	Dec 1975	The Argentine air force may have ordered 30.
	IA-50GII light transport	France/United Kingdom	Cygnus, S.A.	1966	Production resumed in 1973 after being halted for several years,
Brazil	EMB-110 Bandeirante light transport	Canada/United Kingdom/ France	Embraer, S.A.	1973	The Brazilian air force ordered 80, 40 of which had been re- ceived by the end of 1974.
	T-25 Universal jet trainer	Unit, d States	Neiva, Ltda.	1971	The Brazilian air force ordered 150, 132 of which have been delivered. The remainder of the contract has been waived until the more advanced version of the aircraft is developed.
	T-23 Uirapuru primary jet trainer	United States	Aerotec, Ltda.	1908	The Brazilian air force ordered about 90, 75 of which have
Ships					
Argentina	Guipo I air cushion patrol boat	United States	N.A.	N.A.	
Brazil	Tank landing ships (LST) 210-foot, shallow-draft river patrol boats	United States Indigenous	N.A. Naval Arsenal	N.A. 1973	Specifically designed for Amazon basic operations, two opera-
	150-foot river patrol craft	Indigenous	Melaren Shipyard	1974	tional by 1974.  Contracted for by Brazilian navy, three will be operational late in 1975.
Chile	95-foot patrol coats Medium landing ship	United States Indigenous	N.A. ASMAR	1970 1968	
Armored vehicles	Large submarine chaser	Indigenous	ASMAR	1971	
Argentina	APC	United Kingdom	Army	Prototype only	The vehicle resembles the British Saracen.
Brazil	EE-11 Urutu wheeled am- phibious APC	United States	Engesa, Co.	1972	The Brazilian marines ordered 30; Bolivia is negotiating for the purchase of 50-100; Libya ordered a large number of these vehicles in 1974.
	EE-9 Cascavel wheel armored reconnaissance car		Engesa, Co.	1972	The Brazilian army cadered 80 in 1974, delivery was to begin in mid-1975, Libya reportedly ordered 500 Cascavels in 1974. Both France and Canada have also shown interest in Urutu and Cascavel armored vehicles. Bolivia purchased 60 Cascavels in 1975.
Rockets Argentina	RIGEL sounding rockets	Indigenous	HAE	1969	
Brazil	SOUNDA I sounding	Indigenous	Avibras, Ltd.	1971	By the end of 1973, some 300 were produced.
	SOUNDA II sounding rockets	Indigenous	Avibras, Ltd.	1972	By the end of 1973, some 45 were produced.

Table D-2

Latin America: Major Weapons Systems Assembled Under License and Co-Production Agreements						
Country	ltem	Licenser	Local Producer	Type of Arrangement	Production Initiated	Comments
Aircraft Argentina	Hughs-500 helicopters	United States	RACA	Assembly, subsequent manufacture	Began in 1973	Assembly of one per month by
Brazil	MB-326GB Xauante (AT- 26) jet trainers light attack	Italy	Embraer	Assembly, with partial indig- enous production of com- ponents	Began in 1971	carly 1974.  The Brazilian air force order for 112 is more than half complete, with final aircraft being de-
Ships	SII-4 light utility helicopter	Italy	Audi	Assembly, subsequent manufacture	May have begun in 1974	livered 1977-78. The market for the SH-4 is estimated at 200-400. Production, once begun, is expected at 2-4 per month.
Argentina	Type 42 frigates (guided missile destroyers)	United Kingdom	Naval Shipyard	Assembly	1975	One of the two ordered is currently being constructed. The other is being built in the United Kingdom.
	Type 209 submarines	West Germany	Tandanor Shipyard	Assembly	1974	The two ordered in 1972 were
	Saar-class fast patrol boats	West Germany	N.A.		No date set	operational in 1974. Two ordered in 1972 delivered. The designs were purchased in the original order for possible production.
	Type 21 frigates	United Kingdom	Vospertharnycraft, Ltd.	Assembly with some locally produced equipment and materials		The six ordered in 1975 are to be constructed over 10 years.
Brazil Peru	Mark 10 Vosper Thorny destroyer escorts  Audace-class guided mis-		Naval Arsenal Ship- yard	Assembly of 2-3 out of 6 ordered	1976	British labor problems continue to delay completion of the first vessel. All were scheduled for completion by 1980, but that date may not be met.
	siles destroyer escorts					
Armored vehicles						
Argentina	AMX-13 tank AMX-VTT APC AMX-VCI armored command vehicles	France	Rio de la Plata Ship- gards	50% assembled in Argentina	1969	Although production of the AMX-13 tank is contemplated, there has been no move to produce the tank since the completion of the initial assembly.
	MOWAG APCs	Switzerland	Rio de la Plata Ship- yards	50% assembled in Argentina	1969	Same situation with the MOWAG as with the AMX-13 tank.
Brazil	X-1 tank	United States	Army	Upgrading of M3A1 Stuart tank with Brazilian diesel engine and turret, and 90- mm French gun		The first 17 of these tanks were to be ready late 1974 or early 1975.
Missiles Brazil	Cobra anti-tank missiles ROLAND surface-to-air missiles	West Germany France/West Germany	Army Army	Some firing units and missiles, as well as foreign technol- ogy, purchased with the goal of developing a tactical missile capability	}	Testing currently underway.